

SMALL BUSINESS EXCHANGE

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Vol 36, Edition 8

Weekly Publication 

May 21, 2020

COVID-19

Message from our Leaders

California Workers, Businesses & Community Organizations Join Governor Newsom, State Legislative Leaders' Call for Federal Relief

Labor, business and civic leaders from throughout California joined Governor Gavin Newsom and state legislative leaders' call for the federal government to provide relief to states and cities:

California Professional Firefighters: "Our members are on the front lines risking their lives and health responding to the COVID-19 pandemic crisis in their communities. The funding and programmatic changes in the HEROES Act are critical to keep firefighters on the front lines to protect the health and safety of all Californians during this unprecedented public health emergency and resulting economic crisis."

CalNonprofits: "The HEROES Act will provide necessary financial support to state and local governments to help prevent destructive and counterproductive program cuts. It will enhance access to small business and nonprofit relief programs like the Paycheck Protection Program and the Economic Injury Disaster Loan Program. It will provide struggling individuals and families with much-needed financial and other safety-net supports to help them meet their immediate needs and plan for a better future."

California Labor Federation: "This direct aid to state and local governments will allow for the critical work of public servants to continue and ensure that the core functions of our government – public safety, education, health care and the administration of safety net programs – is uninterrupted. This relief will allow for our states to support workers, businesses and our economies."

California Medical Association: "CMA is proud to strongly support HR 6800, 'The Heroes Act,'"

■ Continued on page 2

Paving Transformation in Road & Highway Construction



[Article was originally posted on Autodesk Construction Cloud Blog. <https://construction.autodesk.com/>]

By Grace Ellis,

In the U.S. and many parts of the world, road and highway systems act as essential lifelines to move people, goods, and services. But as citizens drive down their local interstate or catch the bus across town, it can be all too easy to feel the pain points of traffic and an occasional pothole.

Nevertheless, the work to build and maintain this vast network of transportation systems is as critical as it is laborious. Infrastructure construction teams across the country are working day and night – behind road barriers and even underground – to provide needed roads and highways safely and efficiently. But managing this work can be grueling, to say the least. It's challenging to connect large teams across distances and coordinate with (often) fragmented data and information. As a result, projects are frequently delayed, over budget, or wasteful.

But road and highway construction is only increasing. The Worldwide Economic Forum forecasts \$97 trillion is needed in infrastructure

spending by 2040 but predicts only \$79 trillion will be invested, causing an \$18 trillion gap in infrastructure investment. This \$18 trillion gap is compounded by an increase in the global population of two billion and 68% of the world's population living in urban areas by 2050.

The good news is that governments and infrastructure firms have been recently stepping up to provide leadership when it comes to delivering critical road and highway projects. In addition to new technology initiatives and mandates from local organizations, the U.S. Department of Transportation (DOT) has outlined a strategic plan with a mission to ensure America has the safest, most efficient, and modern transportation system in the world.

Highlighting insight from the strategic plan, as well as successful initiatives in road and highway construction, take a look at our infographic below that outlines some of the leading strategies and innovations needed to meet future demands. Below, we also dig deeper into how we get there, including the specific construction technologies that allow infrastructure teams to deliver safe, high-quality, and efficient projects.

Safety

Safer Projects

Keeping transportation systems safe is a key priority for roads and highways construction teams. According to the DOT's National Highway Traffic Safety Administration, for 2018, large-truck related fatalities increased by 0.9%. While overall highway fatalities decreased by 2.4% in 2018, teams strive to build the safest roads possible.

To date, building information modeling (BIM) software can be applied to transportation proj-

ects, namely when it comes to reducing fatalities and injuries. By capturing, monitoring, and assessing the data, improvements can be made when it comes to traffic flow, thereby leading to improvements in safety: less congestion, enhanced procurement, and better overall safety all benefits the entire construction team and end-users. What's more, BIM can help identify infrastructure that needs improving or replacing and streamline projects in a way that conserves costs and reduces error.

Safer Teams

In addition to building safer roads, keeping road and highway construction teams safe at work is a key priority for firms. Beyond the traditional dangers of jobsites, these projects are often in remote locations and oncoming traffic creates additional hazards.

To help keep teams safe, companies should aim to standardize and digitize their safety and quality programs with construction technology. Software like PlanGrid can help teams create templates and custom forms and checklists for RFIs, daily reports, punchlists, and more. By keeping everyone up to date with jobsite activity and inspections, right from their mobile devices, the entire project team is empowered to identify, report, and manage issues in real time.

As an example, with VDOT, Whitman, Requardt & Associates utilized PlanGrid when building I-95 in Virginia. When driving through the jobsite on his way home, Leonard Coleman, P.E., Associate for Construction Management Services at WRA, conducts his own inspection using the software, "I'm looking at everything under the moon, not only including the road,

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COVID-19 | Message from our Leaders

California Workers, Businesses & Community Organizations Join Governor Newsom, State Legislative Leaders' Call for Federal Relief

Continued from page 1

as part of Congress' continuing response to the COVID-19 pandemic. It prioritizes the needs of states, physicians and patients who are on the frontlines, and will help to ensure our health care system, and our economy recover from this crisis. The Heroes Act will make a significant difference in physicians' ability to continue to keep their doors open and care for patients now, during the COVID-19 surge and after, when we must address the second surge caused by months of delayed care."

California State Association of Counties: "The HEROES Act would provide desperately needed federal assistance to California's counties at a

time when support is needed the most. Consistent with CSAC's objectives for the next coronavirus relief bill, HR 6800 includes funding for a number of critically important programs, as well as added administrative flexibility and helpful reforms to existing programs."

League of Cities: "The League strongly supports the \$1 trillion in dedicated and flexible funding for states and local governments in the HEROES Act. We specifically support the \$375 billion included in the bill for local governments, who are fighting this pandemic on the front lines alongside states and counties to protect public health and economic stability."

Building the California Dream Alliance: "We must not repeat the mistakes of the Great Recession, where a pullback in public investment at the state and local levels accelerated the economy's downward spiral, resulting in greater job loss, a longer and slower recovery, and long-term damage to those who had the least to begin with. Now is a time to redouble our commitment to a just and inclusive recovery. We must choose the proven path of stimulus instead of the destructive dead-end and failed policy of austerity."

California Travel & Tourism Coalition: "Therefore, we support the Western States Pact requesting \$1 trillion in direct and flexible relief to states and local governments. Though even this

amount will not replace the decline in revenue that is forecast as a result of lost tourism jobs and revenue, it will make a meaningful difference in our governments' ability to make-up for COVID-19 revenue losses. This aid would preserve core government services like public health, public safety, public education and help people get back to work. It would help our state and cities come out of this crisis stronger and more resilient."

SOURCE: <https://www.gov.ca.gov/2020/05/15/california-workers-businesses-community-organizations-join-governor-newsom-state-legislative-leaders-call-for-federal-relief/>



Economic Equity and Covid-19

Saving California from the COVID-19 Recession

[Article was originally posted on <https://greenlining.org>]

By Christian Beauvoir, Health Equity Fellow,

During the six-hour Senate and Assembly COVID-19 response subcommittee meetings, tens of thousands viewed the livestream, hearing familiar themes and a few new twists regarding the state of California's economy amid a COVID-19 Recession. Expert presenters from the California Department of Finance, Legislative Analyst's Office and the California Budget and Policy Center all agreed that California is going to be hit hard by the economic impacts of the novel coronavirus. Because of the unpredictability of not only the virus, but also of the federal response, individual compliance, and the delay of tax revenue for the state, no one knows how big of a recession we will have or how long it will last.

Instead of the usual revenue projections created from income and sales tax collection, presenters gave general statistics about what this COVID-19 recession could look like. While the state originally anticipated a short run for COVID-19 and \$1.1 billion in associated state spending,

the Department of Finance is unsure if even the newly projected spending of \$7 billion will be enough. We heard that this could potentially be a typical recession, something like the Great Recession, or something even worse resulting in over \$120 billion in lost revenue over the next three years. And with income taxes delayed and sales taxes deferred, right now California is giving out more in refunds than it is taking in.

This loss of revenue in cities like Oakland, where 86 percent of businesses are owned by people of color and considered small businesses, will not only cause an immense loss in wealth for people of color, but strip them of their last remaining grip on this quickly gentrifying city. Decades of redlining, housing segregation, and unequal school funding, as well as inequitable, low pay and limited benefits, left communities of color overall with less assets, making them most vulnerable to the economic hardships created by the COVID-19 recession.

The presenters at the committee meeting also agreed that the state's ability to support Cali-

fornians depends largely on the federal government's response. While the Coronavirus Aid, Relief, and Economic Security (CARES) Act and FEMA reimbursements will help, the experts said they will not be enough, especially for communities of color and undocumented people. In fact, Gov. Newsom has written a letter to Speaker Pelosi asking for an additional \$1 trillion in aid to states.

Chris Hoene, Executive Director of the California Budget and Policy Center, shared that though undocumented people make up six percent of our population, have largely lived here for more than a decade, pay \$3 billion a year in taxes, they remain locked out of receiving necessary supports like the federal stimulus check, unemployment benefits, housing aid, and health care, essentially subsidizing supports for the rest of the nation. Director Hoene emphasized the need to expand aid with continued support, not a one-time check if we want low-income communities of color who are most impacted to survive the COVID-19 recession. Echoing advocates from across the

state, he suggested expanding the California Earned Income Tax Credit and Young Child Tax Credit to offer greater assistance and include undocumented families.

Multiple representatives shared the pains expressed to them by their local health care providers. We had heard the stories of overworked nurses and doctors, but less about the stories of vacant clinics on the verge of bankruptcy. Representatives explained that hospitals, clinics, and small medical practices had been forced to limit or completely stop all non-medically necessary procedures to help prepare for a surge in hospitalizations that never came. These procedures are often the ones that keep the lights on, and now providers fear that when the surge of COVID-19 patients does come, there will be no hospitals or clinics to serve them. In rural communities, especially those with large populations of low-income people of color which may have only one provider for miles, this would be devastating.

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Access to Capital

Ready to Grow Your Business?

A Guide To Small Business Loans For Minorities

[Article was originally posted on www.fundingcircle.com]

According to data compiled by The Business Journals, there are more than 11 million minority-owned businesses in the U.S. This figure has grown by more than 50% in the last decade. These businesses generate more than \$1.8 trillion in revenue and employ 6.3 million workers.

Despite this entrepreneurial boom, one factor continues to limit the establishment, expansion, and growth of minority-owned businesses: access to capital. Capital is what allows businesses to stay competitive in the marketplace.

On average, minorities are less likely to receive loans, and when they do, they receive lower dollar amounts and higher interest rates.

Yet, not all hope is lost. The Senate recently introduced a bipartisan committee aimed at closing the funding gap for minority-owned and women-owned businesses. It will take time to pass this type of legislation, but it's a small step in the right direction for fairer minority business loans.

Although the small business financing landscape has a long way to go before the playing field is equal for minorities, there are a handful of small business loan programs that are designed specifically for minority business owners. In addition, there are certain resources and business grants available exclusively to minorities.

If you are a minority business owner and are interested in financing to help grow your business, take a look at the following funding options available.

What are minority small business loans?

Minority small business loans are loans designed specifically to make capital more accessible for small businesses owned and operated by minorities.

It is important to note that there isn't one singular type of small business loan designed for minority business owners. Business loans specifically for minorities can come from multiple loan providers including the SBA, microlenders, or non-profit organizations.

And while financing options designed exclusively for minority business owners can be great opportunities to access growth capital, they should always be considered alongside all financing options available.

Who qualifies for minority small business loans

Small business loans for minorities are typically allocated towards businesses in which a majority owner (often defined as at least 51% ownership) belongs to a specific minority group.

Requirements vary per lender so it's important to check the fine print. While some minority business loan programs may also require all business members to be part of a minority group, most programs only require the owner(s) to belong to a specific minority group.

The goal of minority business loans is to level the playing field for minority-owned firms and improve their chances of accessing the necessary capital to start, operate and grow their businesses.

Minority business funding: what are my options?

Let's take a closer look at loans available for minority business owners.

Minority SBA loans

The U.S. Small Business Administration (SBA) offers several loan programs for various purposes, some of which are designed specifically for underserved communities.

Small Business Administration 8(a) Business Development Program

The 8(a) Business Development Program is designed specifically for disadvantaged small businesses. It's important to note that the SBA 8(a) program does not actually offer loans. Rather, minority or disadvantaged business owners who participate in the SBA's 8(a) Business Development program have a better chance of qualifying for SBA loans.

So, then, what does the 8(a) Business Development program offer to minority business owners?

Each year, a certain percentage of federal contracting dollars are reserved for businesses that participate in the 8(a) program. Participating means you have access to contracts with limited

competition, get access to a specialist to help you navigate federal contracting, and receive management and technical assistance.

In addition to your business being at least 51% owned and controlled by U.S. citizens who are economically and socially disadvantaged, there are a few other requirements to qualify for the SBA 8(a) Business Development program including:

- Having a personal net worth of 250,000 or less.
- Being involved in the management of day-to-day operations.
- Possessing \$4 million or less in assets.

You'll also need to get certified as an 8(a) small business before you can participate in this program. You can learn more here.

SBA Community Advantage Loans

SBA Community Advantage loans fall under the 7(a) umbrella and are administered by community-based lenders. They are available to entrepreneurs in underserved markets who need anywhere between \$50,000 and \$250,000 in financing. Community Advantage loans for minority business owners are guaranteed up to 85% for a \$250,000 loan, with interest rates typically falling between 7% and 10%.

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California Sub-Bid Request Ads

Sub-Bids Requested from qualified **DBE** Subcontractors and Suppliers For:

**GROUNDWATER REPLENISHMENT SYSTEM
PLANT 2 SECONDARY EFFLUENT PIPELINE REHABILITATION**
CONTRACT NO.: GWRS-2020-01

Owner: Orange County Water District

Location: Fountain Valley, CA

Bid Date: June 9th, 2020 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Demolition, FRP Mortar Pipe, HDPE Pipe, Landscaping, Ready-Mix Concrete, Reinforcing Steel, and Cathodic Protection

Plans and Specifications: Email your requests to elizabeth.schmid@jfshea.com. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Con-Quest Contractors, Inc.
290 Toland Street • San Francisco, Ca 94124
Email: bidday@cqcontractors.com
Fax: 415-206-0528

REQUEST FOR QUALIFIED LBE/SBE
SUBCONTRACTORS & SUPPLIERS FOR:

City and County of San Francisco
Auxiliary Water Supply System Clarendon
Supply 2019

Contract No. WD-2861

Bid Date: May 28, 2020 at 2:00pm

Quotes needed: SWPPP, Utility Trenching, Material Testing/Inspection, Electrical, Precast Fabricator / Installer, Landscaping, Tree Removal, Environment Monitoring, Earthwork, Hazardous Material Abatement / Disposal, Ready Mix Concrete, Concrete Pumping, Trucking, Aggregate Materials, Asphalt Paving, Asphalt Milling, Demolition, Survey, Rebar, Structural and Miscellaneous Metals, Exterior Metal Wall Paneling, Fencing, Crane / Hoisting Service, Sheeting & Shoring, Painting / Anti-Graffiti Coatings, Roadway Traffic Striping, Concrete Hard-scapes / Flatwork

An Equal Opportunity Employer

In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion by no later than **5:00pm on May 26, 2020.**

CLASSIFIED AD

Environmental Designer

(Job Site: San Francisco, CA)

Eight - San Francisco, Inc. B.S.

req'd. Send resume to

675 California St. San Francisco, CA 94108

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readership of 75,000,
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as well as traditional
industry segments.**



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 70 - CONSTRUCTION ON
STATE HIGHWAY IN BUTTE COUNTY NEAR
OROVILLE FROM 0.2 MILE NORTH OF COX
LANE TO 0.1 MILE NORTH OF PALERMO ROAD**

**Contract No. 03-3H72U4
Federal Aid Project No. ACNH-P070(141)E
Disadvantaged Business Enterprise Goal
Assigned is 15%**

**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

BID DATE: MAY 27, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BOX CULVERT, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, BARRICADE, DELINEATORS, ELECTRICAL, EROSION CONTROL, FENCING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS RTE 84 IN ALAMEDA COUNTY IN
FREMONT AND NEWARK FROM DUMBARTON
BRIDGE TO DECOTO ROAD SEPARATION
CONTRACT NO. 04-3Q4304- FEDERAL AID
PROJECT NO. ACNH-P084(053)E**

**Disadvantaged Business Enterprise Goal
Assigned is 12%**

**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

BID DATE: MAY 27TH, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TESTING TRAFFIC CONTROL SYSTEM, TRAFFIC CONTROL MATERIAL SUPPLIER, TRUCKING, WATER TRUCKS, STREET SWEEPING IMPORTED BORROW, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

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Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: QUINN HANCE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**HESPERIAN BLVD. CORRIDOR IMPROVEMENT
PROJECT FROM EMBERS WAY TO WEST A
STREET, SAN LORENZO AREA,
ALAMEDA COUNTY
Specification No. 2385**

MBE Goal - 15% WBE Goal 5%

**OWNER: COUNTY OF ALAMEDA
951 Turner Court, Room 300,
Hayward, CA 94545**

NEW BID DATE: MAY 27th, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Minority Business Enterprises and Women Owned Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, ELECTRICAL, FENCING, HAZARDOUS MATERIAL, LANDSCAPING/IRRIGATION, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PAVING STONE, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREP, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEM, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

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Avenue, Oakland, CA 94606 (510-261-2990), or Custom Blue Print, 1944 Mt. Diablo Boulevard, Walnut Creek, CA 94596 (925-932-3113).

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need MBE/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the MBE/WBE goal.

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DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**SEDIMENT REMOVAL 2020 TISDALE BYPASS
SACRAMENTO RIVER FLOOD
CONTROL PROJECT
Contract No. C51597,
Specification No. 20-05**

Small Business Enterprise Goal Assigned is 25%

**OWNER:
STATE OF CALIFORNIA -
DEPARTMENT OF WATER RESOURCES
1416 Ninth Street, Room 418,
Sacramento, CA 95814**

BID DATE: MAY 27, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Small Business Enterprises and Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, EROSION CONTROL, FENCING, TRAFFIC CONTROL SYSTEMS, TRUCKING, WATER TRUCKS, STREET SWEEPING.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need SBE/DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer

UGE & ECS, Inc. is seeking a
**Construction Project Manager/Supervisor/
Superintendent with Certification in Certified
Safety Professional (CSP), Heavy Civil Engineer,
Heavy Vertical Tunnel experience,
All Construction OSHA Certifications such as
Fall Protection, Excavation, Trenching and
Soil Mechanics and more.**

7 to 10 years of consistent experience managing very large projects.

This project is located at one of the Airports in San Diego or LAX.

This project pays well and starts in two to three weeks from now.

If interested, please send resume to
nancy@ugeecs.com.
Contact numbers are
O: 213-625-1016 or C: 310-894-3154.

SMALL
BUSINESS
EXCHANGE



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JACK SHEWMAKER
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**SACRAMENTO INTERNATIONAL AIRPORT
TAXIWAY DELTA, WHISKEY,
YANKEE REHABILITATION**
Contract No. 4491

**OWNER:
COUNTY OF SACRAMENTO**
9660 Ecology Lane, Sacramento, CA 95827

BID DATE: MAY 28, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**CRACK SEALING, ELECTRICAL, JOINT SEAL,
PAVEMENT MILLING, STRIPING, SWPPP/WATER
POLLUTION CONTROL PLAN PREPARATION,
TEMPORARY EROSION CONTROL, QUALITY
CONTROL, TRUCKING, WATER TRUCKS,
STREET SWEEPING.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at http://www.saccounty-bids.net/

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Graniterock

5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 • Fax (408) 365-9548
Contact: Randy Bonino & David Kennedy
Email: estimating@graniterock.com

**REQUESTING SUB-QUOTES FROM
QUALIFIED SBE & DBE
SUBCONTRACTORS/SUPPLIERS/
TRUCKERS FOR:**

**US 101 / Blossom Hill Road Interchange
Improvement**

Contract No. C20004

Owner: Santa Clara VTA

Engineers' Estimate: \$30,000,000

BID DATE: May 28, 2020 @ 2:00 PM

Items of work include but are not limited to: AC

Dike, AC Membrane, Clear & Grub Tree Removal, Concrete Barrier, CAS, Demo Bridge & Slope Paving, Drilling CIDH, Electrical, Erosion Control, Fence, Groove Concrete, Misc Shoring, Painting, Pile Driving, Pressure Grouting, Prestressing, Rebar, Sand Blasting, Saw Cutting, Signs, Soil Nail Wall, Steel Bridge, Striping, Structure Engineer, Survey, Testing QC, Traffic Control, Trucking, Underground and Welding Sub. Material Suppliers : Column Casing, AC & AB Concrete, Pipe & Precast, Slope Paving Form Liners, MSE Panels, Precast Panels Slope Paving.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: DAVE BAST
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**LOWER ELKHORN BASIN LEVEE SETBACK
SACRAMENTO AND YOLO BYPASSES**

Contract No. C51593, Specification No. 20-01
Small Business Enterprise Goal Assigned is 25%

OWNER: STATE OF CALIFORNIA

DEPARTMENT OF WATER RESOURCES

1416 Ninth Street, Room 418,
Sacramento, CA 95814

BID DATE: MAY 28, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Small Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**CLEARING AND GRUBBING/DEMOLITION,
CONSTRUCTION SITE MANAGEMENT, CPM
SCHEDULING CONSULTANT, DEVELOP WATER
SUPPLY, DEWATERING, EMULSION SUPPLIER,
EROSION CONTROL, FABRIC/GEOSYNTHETIC
PAVEMENT INTERLAYER, FENCING, HYDRO-
SEEDING, LANDSCAPING, LIME TREATMENT,
MINOR CONCRETE, MINOR CONCRETE STRUC-
TURE, MISC. IRON AND STEEL, REINFORCING
STEEL, ROADSIDE SIGNS, ROCK SLOPE PRO-
TECTION SUPPLIER, STRIPING, SURVEY/STAK-
ING, SWPPP/WATER POLLUTION CONTROL
PLAN PREPARATION, TEMPORARY EROSION
CONTROL, TESTING, TRAFFIC CONTROL MA-
TERIAL SUPPLIER, TRAFFIC CONTROL/ENGI-
NEER, UNDERGROUND, WATER TREATMENT,
WELL DRILLING & SEALING, TRUCKING, WATER
TRUCKS, STREET SWEEPING, EROSION CON-
TROL MATERIAL, CLASS 2 AGGREGATE BASE
MATERIAL, HOT MIX ASPHALT (TYPE A) MA-
TERIAL, SITE SECURITY/GUARD, OFFICE TRAILER
& FURNISHINGS.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator Dave Bast. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

****SEEKING SBE SUBCONTRACTORS /
SUPPLIERS / TRUCKERS****

**OWNER: Santa Clara Valley
Transportation Authority**

PROJECT #: C20004

**DESCRIPTION: US 101 / Blossom Hill Road
Interchange Improvement**

BID DATE & TIME: 5/28/20 @ 2:00PM

SUBMIT QUOTES BY: 5/28/20 @ 12:00PM

ENGINEER'S ESTIMATE: \$25 - \$30 million /

1145 WD / \$5,500 Day LD

SBE GOAL: 8.99%

Ghilotti Construction Company is preparing a bid on the above referenced project. If your firm is interested in submitting a quote to us as a subcontractor and/or supplier, please advise us by FAX or phone ASAP. Your firm must be currently certified as an SBE firm with an agency acceptable with The Santa Clara Valley Transportation Authority. PLEASE SUBMIT A COPY OF YOUR CURRENT CERTIFICATION WITH YOUR BID.

**Quotes requested include, but are not
limited to, the following scopes of work:**

FABRIC & OILS, CAS, PORTABLE CMS, TRAFFIC CONTROL, RESET - ADJUST ROADWAY ITEMS, COLD PLANE, DEMOLITION / BRIDGE REMOVAL, CLEAR & GRUB, LANDSCAPE / HIGHWAY PLANTING, EROSION CONTROL, IRRIGATION, ASPHALT PAVING, PILE DRIVING, CIDH PILES, STRUCTURAL CONCRETE, MINOR CONCRETE STRUCTURE, JOINT SEAL, REINFORCING STEEL, CONCRETE CURB & SIDEWALK, FENCING, MBGR, METAL RAILING, CONCRETE BARRIER, THERMOPLASTIC TRAFFIC STRIPING & PAVEMENT MARKINGS, SIGNAL & LIGHTING, SWPPP PLANNING, STORM DRAIN (UNDERGROUND), TEMPORARY RAILING (TYPE K), COLUMN CASING, CLEAN & PAINT STRUCTURAL STEEL, SOIL NAIL, WATER TRUCK, STREET SWEEPING, MATERIAL SUPPLIER & TRUCKING

GCC is available to discuss breaking out any portion of work to encourage minority participation

Mr. Jim Petnic (707/585-1221 or jim@ghilotti.com) is the Estimator for this project and is available to provide you with assistance to clarify any questions regarding the scope of work, including interpretation of plans, specifications and requirements, bid preparation and obtaining bonds, lines of credit, insurance and any technical assistance. GCC may also assist in obtaining any necessary equipment, supplies, materials or related services. (Please note: GCC may require Payment & Performance Bonds on all sub-contracts over \$25,000 per Ca. Public Contract Code Sect. 4108. GCC will pay bond premiums up to 1 1/2% of contract cost. GCC is a UNION CONTRACTOR. Any non-signatory subcontractors will be required to sign an agreement for trades covered under our agreements.)

Plans, specifications and project requirements may be reviewed at our office in Santa Rosa. Contract documents (herein referred to as "Contract Documents") specifying the requirements of the work to be performed ("Work"), the terms of the contract ("Contract") between VTA and the successful Bidder, and the details of the bidding procedure can be found at VTA's website <https://www.vta.org/solicitations>. Click on the name of the solicitation that you are interested in. To download documents for a solicitation, click "Register or Log In to Download" if you are not already logged in, and once you are registered and logged in, click "Become a Plan Holder" in order to download the documents. There is no charge for downloading these documents. Plans may also be obtained through local plan rooms or builder's exchanges. Ghilotti Construction Company encourages the use of minority and women subcontractors and suppliers and considers such to be an important aspect of the project.

By submitting a proposal, the bidder affirms that they have carefully examined ALL the bidding documents/Addenda and that from his/her own investigation, they have satisfied themselves as to the nature and location of the work. GCC's written subcontract document execution is required of all successful subcontract bidders. A copy is available for inspection on GCC's website (www.ghilotti.com/subcontractors) and/or can be provided upon written request prior to bid submission. Inconsistent bid terms and conditions shall be void.

Insurance: As per our insurance requirements, your bid must include the cost of naming GCC as additional insured; including completed operations coverage; Use form 'CG-2010-1185' or equivalent; include Primary and Non-Contributing wording on your certificate of insurance and waiver of subrogation is required. We are an equal opportunity employer.

GHILOTTI CONSTRUCTION COMPANY, INC.

246 GHILOTTI AVENUE • SANTA ROSA, CA 95407

PH: 707/585-1221 • FX: 707/585-1601

****GHILOTTI CONSTRUCTION COMPANY IS AN EQUAL OPPORTUNITY EMPLOYER****

REQUEST FOR CERTIFIED SBA SUBCONTRACTORS & SUPPLIERS

From All Small Business Enterprises Subcontractors/Sub-consultants/Suppliers/Vendors registered as a SBE business for:

**Project Name: 1213 Repair Seawall, Naval Amphibious Base, NAB Coronado, CA
Project No. N62473-14-D-0014**

Owner: Naval Facilities Engineering Command Southwest

Reyes Construction is requesting bids in the areas described, but not limited to: (Subcontractors) Demolition, Survey, Grading, Landscaping, Handrail and Electrical. (Suppliers) Ready Mix, Precast Concrete and Topsoil.

BID DATE: May 27th 2020 at 12PM

REYES CONSTRUCTION, INC.

State License Number 507561

1383 South Signal Drive, Pomona, CA 91766

Phone: 909-622-2259 • Fax: 909-622-3053

Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

Plans, Specifications, and Contract requirements can be viewed online at no additional cost:

- 1) Via iSqFt - please send an email request to estimating@reyesconstruction.com
- 2) Via Sharefile- please send an email request estimating@reyesconstruction.com

Please fax quotes to: 909.622.3053



California Sub-Bid Request Ads



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR SBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**US101/Blossom Hill Road Interchange Improvement
Contract C20004**
Santa Clara Valley Transit Authority
BID DATE: May 28, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to):
Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Progress Schedule (Critical Path Method), Quality Assurance Program, Construction Staking, Construction Area Signs, Traffic Control System, Flaggers, Type II Barricade, Temporary Striping & Marking, Portable Changeable Message Sign, Temporary Crash Cushion, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, & Annual Report, Temporary Fencing, Sweeping, Treated Wood Waste, Vibration Monitoring, Survey & Monitoring of Existing Highway Facilities, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Naturally Occurring Asbestos), Subgrade Enhancement Geotextile Class B2, Planting & Irrigation, Hydromulch, Compost, Fiber Rolls, AC Dike, Tack Coat, Cold Plane AC, CIDH Concrete Piling, Structural Concrete - Sound Wall, Structural Shotcrete, Minor Concrete, Architectural Treatment (Slope Paving), Bar Reinforcing Steel, Concrete Pipe, Underground, Adjust Utilities to Grade, Ductile Iron Pipe, Wall Drain with Pipe Dome, Abandon Inlet, Abandon Culvert, Abandon Joint Trench, Interior Lining Sanitary Sewer, Slope Paving (Concrete), Rock Slope Protection, Misc. Iron & Steel, Visual Screen Panel, Fencing, Delineator Pavement Marker, Concrete Barrier, Guard Railing, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Chain Link Railing, Double Thrie Beam Barrier, Transition Railing, Alternative Crash Cushion, Concrete Barrier, Striping & Marking, Electrical, Ramp Metering System, Radar Speed Feedback Sign, Structure Backfill, Furnish Piling, Prestressing Cast-In-Place, Paving Notch Extension, Lightweight Concrete, Drill and Bond Dowel, Clean Expansion Joint, Asphalt Membrane Waterproofing, Bridge Removal, Column Casing, Misc. Metal, Structural Steel, Clean & Paint Structural Steel, Metal Decking, Isolation Casing, Truss Chain Link Railing, Soil Nail, Minor Concrete (Gutter), Mechanically Stabilized Embankment, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, on the VTA's website or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from SBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage SBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**Cold plane AC pavement and place RHMA-G
Hwy 84 Fremont/Newark - Alameda County
Caltrans #04-3Q4304**
BID DATE: May 27, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Temporary and Permanent Erosion Control Measures, QC/QA Testing, Construction Area Signs, Traffic Control System, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Noise Monitoring, Shoulder Backing, AC Dike, Tack Coat, Cold Plane AC, Pavement Marker, Striping, Maintain Existing Traffic System Elements, Modify Traffic Monitoring Stations, and Construction Materials

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: Dane Christiansen
Email: DaneC@srco.com & estimating@srco.com

Sub-Bids Requested From DBE
Subcontractors & Suppliers for:
**OWNER: STATE OF CALIFORNIA;
COUNTY OF TULARE
MOUNTAIN ROAD 348 (M348)
KAWEAH RIVER BRIDGE REPLACEMENT
LOCATION: VISALIA, CA
BID DATE: JUNE 11, 2020 @ 2:00 PM**

Trades Solicited: Earthwork, Concrete Construction, Aggregate Supply, Concrete Supply, Reinforcing Steel Installation, Reinforcing Steel Supply, Precast Concrete Supply, Barrier Rail Supply & Install, Hydro seeding, Survey, Concrete Pile, Misc Metal, Cable Railing, Bridge Girder Supply, Concrete Staining, Demo, Trucking.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions
Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified & certified MBE/WBE/DBE/OBE/SBE subcontractors, suppliers, and truckers for the following project:
**ACORN NO. 1, DERBY, SCENIC & SCENIC EAST
RESERVOIRS REHABILITATION
DANVILLE & SAN RAMON
EBMUD 2153
Bids: May 27, 2020 @ 1:30 pm**

DEMOLITION - SAW-CUTTING - HAZMAT HANDLING - GRADING - EXCAVATION - FILL - CONCRETE - SHOTCRETE - REBAR - WATERPROOFING - ROOFING - TANK CONSTRUCTION - PAINTING - INDUSTRIAL COATINGS - STRUCTURAL STEEL - BOLTING - MECHANICAL - ELECTRICAL - HVAC - PIPELINE - PLUMBING - FIRE PROTECTION - CRANE EQUIPMENT - HANDRAILS - GUARDRAILS - LADDERS - GRATINGS - RAILINGS - DOORS / WINDOWS - FENCING - TRUCKING - HYDROSEEDING - LANDSCAPING - PAVING

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested MBE/WBE/DBE/OBE/SBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer



ADVERTISE YOUR AD HERE

Advertise your
Sub-Bid Requests in the
Small Business Exchange

With a monthly readership of
75,000, SBE reaches a diverse
audience, cutting across ethnic
and gender lines as well as
traditional industry segments.



Is requesting quotes from certified and qualified DBE/MBE/WBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Asphalt Concrete Paving & Surfacing, Traffic Stripes, Chain Link Fences & Gates, Concrete Reinforcing, Masonry, Metal Fabrications, Rough Carpentry, Wood Trusses, Finish Carpentry, Metal Roof Panels, Flashing, Painting & Coating, Hydropneumatic Tank, Magnetic Flowmeter, Electrical, Instrumentation

**Amador Water Agency
Pioneer Water Rehabilitation Project - Phase 2
Located in Pioneer, California
BID DATE June 9, 2020 at 2:00 p.m.**

All Quotes Due Prior

Sukut Construction, LLC
4010 W. Chandler Avenue, Santa Ana, CA 92704
Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

California Sub-Bid Request Ads



BAY CITIES PAVING & GRADING, INC.
1450 Civic Court | Concord, CA 94520
Office: (925) 687-6666 | Fax: (925) 687-2122

REQUEST FOR ASSISTANCE

Bay Cities Paving & Grading, Inc. is bidding the following project as a prime contractor and seeks your help in locating SBE firms interested in subcontractor participation. Please encourage interested parties to fax us a quote at (925) 687-2122 or email to estimating@baycities.us

SANTA CLARA VALLEY TRANSPORTATION AUTHORITY
US 101/BLOSSOM HILL ROAD INTERCHANGE

Contract No.: C20004
Bid Date: May 28, 2020

Sub-trades/suppliers/truckers needed for following work (but not limited to): LEAD COMPLIANCE; QUALITY ASSURANCE PROGRAM; RESIDENT ENGINEER'S OFFICE; CONSTRUCTION STAKING; CONSTRUCTION AREA SIGNS; TRAFFIC CONTROL SYSTEM; FLAGGERS; TYPE II BARRICADE; TEMPORARY PAVEMENT MARKING; TEMPORARY TRAFFIC STRIPE; CHANNELIZER; TEMPORARY PAVEMENT MARKER; TEMPORARY SIGNAL SYSTEM; PORTABLE CHANGEABLE MESSAGE SIGN; TEMPORARY RAILING; TEMPORARY TRAFFIC SCREEN; TEMPORARY CRASH CUSHION MODULE; TEMPORARY ALTERNATIVE CRASH CUSHION; TEMPORARY VISUAL SCREEN; JOB SITE MANAGEMENT; STORM WATER POLLUTION PREVENTION PLAN; RAIN EVENT ACTION PLAN; STORM WATER SAMPLING AND ANALYSIS DAY; STORM WATER ANNUAL REPORT; TEMPORARY CHECK DAM; TEMPORARY DRAINAGE INLET PROTECTION; TEMPORARY FIBER ROLL; TEMPORARY SILT FENCE; TEMPORARY CONSTRUCTION ENTRANCE; STREET SWEEPING; TEMPORARY CONCRETE WASHOUT; TEMPORARY DEWATERING AND NON-STORMWATER DISCHARGE CONTROL SYSTEM; REMOVE YELLOW THERMOPLASTIC TRAFFIC STRIPE; TREATED WOOD WASTE; VIBRATION MONITORING; SURVEY AND MONITORING OF EXISTING NON-HIGHWAY FACILITIES; REMOVE CONCRETE; CLEARING AND GRUBBING; TEMPORARY HIGH VISIBILITY FENCE; DEVELOP WATER SUPPLY; ROADWAY EXCAVATION; DITCH EXCAVATION; SUBGRADE ENHANCEMENT GEOTEXTILE; SOIL MANAGEMENT REPORT; INSTALL WATER SERVICE; IRRIGATION AUDIT; HIGHWAY PLANTING; IRRIGATION SYSTEM; REMOVE TREE; PLANT ESTABLISHMENT WORK; WOOD CHIP MULCH; CORRUGATED HIGH DENSITY POLYETHYLENE PIPE CONDUIT; SEED MIX; HYDROMULCH; FIBER ROLLS; COMPOST; AGGREGATE SUBBASE; AGGREGATE BASE; PRIME COAT; HOT MIX ASPHALT; RUBBERIZED HOT MIX ASPHALT; PLACE HOT MIX ASPHALT DIKE; TACK COAT; REMOVE ASPHALT CONCRETE DIKE; COLD PLANE ASPHALT CONCRETE PAVEMENT; CAST-INDRILLED-HOLE CONCRETE PILING; STRUCTURAL CONCRETE, SOUND WALL; MINOR CONCRETE; ARCHITECTURAL TREATMENT; BAR REINFORCING STEEL; SOUND WALL; REMOVE SOUND WALL; ALTERNATIVE PIPE CULVERT; REINFORCED CONCRETE PIPE; CORRUGATED STEEL PIPE RISER; CLASS 2 PERMEABLE MATERIAL; ALTERNATIVE FLARED END SECTION; FILTER FABRIC; DRAINAGE INLET MARKER; ADJUST SANITARY SEWER MANHOLE FRAME AND COVER TO GRADE; MODIFY SANITARY SEWER MANHOLE; DUCTILE IRON PIPE; WALL DRAIN WITH PIPE DOME; ABANDON INLET; ABANDON CULVERT; ABANDON JOINT TRENCH; REMOVE CULVERT; REMOVE INLET; REMOVE FLARED END SECTION; ABANDON FLARED END SECTION; ADJUST STORM DRAIN AND COVER TO GRADE; INTERIOR LINING SANITARY SEWER MANHOLE; SLOPE PAVING; ROCK SLOPE PROTECTION; MINOR CONCRETE; MISCELLANEOUS IRON AND STEEL; VISUAL SCREEN PANEL; TUBULAR STEEL SECURITY FENCE; CHAIN LINK FENCE; GATE; CHAIN LINK GATE; REMOVE PAVEMENT MARKER; DELINEATOR; PAVEMENT MARKER; CONCRETE BARRIER DELINEATOR; OBJECT MARKER; REMOVE ROADSIDE SIGN; FURNISH SINGLE SHEET ALUMINUM SIGN; ROADSIDE SIGN-ONE AND TWO POST; INSTALL SIGN; MIDWEST GUARDRAIL SYSTEM; VEGETATION CONTROL; CHAIN LINK RAILING; DOUBLE THIR BEAM BARRIER; TRANSITION RAILING; END ANCHOR ASSEMBLY; ALTERNATIVE IN-LINE TERMINAL SYSTEM; ALTERNATIVE CRASH CUSHION; CONCRETE BARRIER; REMOVE GUARDRAIL; REMOVE SINGLE/DOUBLE METAL BEAM; REMOVE CONCRETE BARRIER; THERMOPLASTIC STRIPE; REMOVE PAINTED TRAFFIC STRIPE; REMOVE THERMOPLASTIC TRAFFIC AND STRIPE AND MARKING; INTERCONNECTION CONDUIT AND CABLE; COORDINATION WITH PG&E FOR CITY LIGHTING SERVICE NEAR COYOTE ROAD; MAINTAIN EXISTING TRAFFIC MANAGEMENT SYSTEM ELEMENTS; LIGHTING SYSTEM; MODIFY EXISTING ELECTRICAL SYSTEM; SIGNAL AND LIGHTING SYSTEM; MODIFY RAMP METERING SYSTEM; RADAR SPEED-FEEDBACK SIGN SYSTEM; STRUCTURE EXCAVATION; STRUCTURE BACKFILL; FURNISH PILING; DRIVE PILE; PRE-STRESSING CAST-IN-PLACE CONCRETE; STRUCTURAL CONCRETE, BRIDGE, BRIDGE FOOTING, APPROACH SLAB; PAVING NOTCH EXTENSION; LIGHTWEIGHT CONCRETE; ARCHITECTURAL TREATMENT; DRILL AND BOND DOWEL; CLEAN EXPANSION JOINT; JOINT SEAL; BAR REINFORCING STEEL; HEADED BAR REINFORCEMENT; ASPHALT MEMBRANE WATERPROOFING; BRIDGE REMOVAL; COLUMN CASING; REMOVE SLOPE PAVING; MISCELLANEOUS METAL; CHAIN LINK RAILING; CONCRETE BARRIER; SOIL NAIL; STRUCTURAL CONCRETE RETAINING WALL; STRUCTURAL SHOTCRETE; CABLE RAILING; MECHANICALLY STABILIZED EMBANKMENT; MOBILIZATION

Plans and specifications for the Project are available for review at our office at 1450 Civic Court, Concord, CA 94520 or can be downloaded, please contact BCPG estimating department for assistance. 100% Performance, Payment Bonds by an admitted surety naming prime contractor as obligee, in the full amount of the subcontractors bid shall be required. Retention will be withheld if subcontractor fails to provide bonds. Bonding assistance is available, Bay Cities Paving & Grading, Inc., will pay bond premium up to 2%. Call Russ Olney or Robert Rosas at (925) 687-6666 for assistance with credit line, bonding, insurance, equipment, supplies and materials. Subcontractors will be required to enter into our standard contract. Items of work can be broken down to facilitate DBE and SBE participation. BCPG will make every effort to work cooperatively with all qualified firms seeking work on this project.

Please be advised, Contractors and Subcontractors must register with the D.I.R (Department of Industrial Relations) in order to bid on public works projects. Registration with the D.I.R. costs \$300 and covers the fiscal year (July 1 to June 30th). To verify the status of your D.I.R. number, please visit: <http://www.dir.ca.gov/Public-Works/Contractors.html>.

Bay Cities Paving & Grading is signatory to the following Unions: Operators, Laborers, Teamsters, & Cement Masons. Bay Cities Paving & Grading, Inc. is an Equal Opportunity Employer.



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607 • Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified subcontractors, suppliers, and truckers for the following project:

FOSTER CITY LEVEE IMPROVEMENTS • PROJECT NO. CIP 301-657
Bids: 6/16/2020 @ 2pm

The work in this contract includes but is not limited to: Demo; Forming and Accessories; Waterstops; Concrete Reinforcing; Cast-In-Place Concrete; Precast Architectural Concrete; Metal Fabrications; Coatings; Traffic Signage; Signs; Site Furnishings; Shade Structures; Earthwork; Filter Fabric and Geotextiles; Site Preparation; Structural Excavation; Dewatering; Structural Fill; Cellular Concrete Fill; Trenching and Backfilling; Excavation Support and Protection; Pavement Restoration and Rehab; Landscape; Aggregate Base Course; Asphaltic Concrete Paving; Stabilized DG Paving; Concrete Curbs, Gutters and Sidewalks; Pavement Markings; Chain Link Fences and Gates; Design-Build Bridges; Irrigation Control System; Soil Preparation; Hydroseeding; Planting; Water Mains and Irrigation Services; Storm Drains; Steel Sheet Piling Seawalls; Rebar; Electrical.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested certified suppliers & subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer



ARNTZ BUILDERS, INC.
431 PAYRAN STREET, PETALUMA, CA 94952
PHONE: (707) 835-2900 FAX: (707) 835-2994

NOTICE TO BIDDERS

NOTICE IS GIVEN THAT ARNTZ BUILDERS, INC., is requesting Sub Bids from Qualified QBE/ DBE/ UDBe/ MBE/ WBE/ SBE/ SLBE/ DVBE and all other subcontractors, suppliers for the following project:

WILLOWS COURTHOUSE RENOVATION REBID
526W. SYCAMORE ST., WILLOWS, CA 95988

1. An electronic file of the bid documents, may be obtained by sending an email to: bid@arntzbuilders.com or by calling 707.835.2900.
2. Arntz Builders, Inc. is currently under contract with the Judicial Council of California to provide CM at Risk Services for the Willows Courthouse Renovation and Addition project.
3. Bid Proposals will be received only to Arntz Builders, Inc. (bid@arntzbuilders.com or fax (707) 835-2994). Proposals received after the Bid Time of each Bid Package will not be considered responsive. Arntz Builders, Inc. reserves the right to change the bid date upon written notice to plan holders.
4. All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.
5. Arntz Builders, Inc. is signatory to the Laborers and Carpenters Unions.

BID DATE	BID TIME	BP	NAME OF BID PACKAGE	PRE-BID MTG DATE / TIME	REQUIRED LICENSE CODE
6/26/20	1:00pm	2	Abatement & Soft Demo	6/2/20 at 12pm	B, ASB, HAZ, C-22
6/26/20	1:00pm	2.1	Hard Demo & Structural Demo	6/2/20 at 12pm	A, B, C-21
6/26/20	1:00pm	3	Concrete & Reinforcing	6/2/20 at 12pm	B, C-8, C-50
6/26/20	1:00pm	3.1	Glass Fiber Reinforced Concrete	6/2/20 at 12pm	B, C-8, C-9, C-17, C-29, C-33
6/26/20	1:00pm	4	Brick & Concrete Unit Masonry	6/2/20 at 12pm	B, C-29, C-50
6/26/20	1:00pm	4.1	Center Core Drilling, Dowelling, Grout	6/2/20 at 12pm	B, C-29, C-50
6/26/20	1:00pm	5	Structural Steel, Metal Decking, Misc.	6/2/20 at 12pm	B, C-23, C-51, C-60
6/26/20	1:00pm	5.2	Metal Framing & Gypsum Board	6/2/20 at 12pm	B, C-2, C-9
6/26/20	1:00pm	5.3	Detention Equipment	6/2/20 at 12pm	B, D-18
6/26/20	1:00pm	6	Rough Carpentry & Sheathing	6/2/20 at 12pm	B, C-5, C-6, C-9, C-15, C-17, C-39, C-43, C-61, D-34
6/26/20	1:00pm	6.1	Architectural Woodwork Restorations	6/2/20 at 12pm	B, C-6
6/26/20	1:00pm	6.2	Fiberglass Reinforced Plastic Assemblies	6/2/20 at 12pm	B, C-5, C-6, C-9, C-29, C-54, C-61
6/26/20	1:00pm	6.3	Casework, Countertops & Wood Entrances	6/2/20 at 12pm	B, C-6
6/26/20	1:00pm	6.4	Wood Epoxy Consolidation	6/2/20 at 12pm	B, C-6
6/26/20	1:00pm	7.1	Roofing	6/2/20 at 12pm	B, C-39
6/26/20	1:00pm	7.2	Metal Panels	6/2/20 at 12pm	B, C-23
6/26/20	1:00pm	8	Doors, Frames, Hardware	6/2/20 at 12pm	B, D-16, D-28
6/26/20	1:00pm	8.1	Aluminum Storefront/Entrances & Glazing	6/2/20 at 12pm	B, C-17
6/26/20	1:00pm	9	Plaster	6/2/20 at 12pm	B, C-35
6/26/20	1:00pm	9.1	Tiling	6/2/20 at 12pm	B, C-54
6/26/20	1:00pm	9.2	Acoustic Ceiling & Wall Panels	6/2/20 at 12pm	B, C-2, C-50
6/26/20	1:00pm	9.3	Carpet and Resilient	6/2/20 at 12pm	B, C-15
6/26/20	1:00pm	9.4	Terrazzo Flooring	6/2/20 at 12pm	B, C-15
6/26/20	1:00pm	9.5	Resinous Flooring	6/2/20 at 12pm	B, C-15
6/26/20	1:00pm	9.6	Paint & Coatings	6/2/20 at 12pm	B, C-33
6/26/20	1:00pm	10	Signage	6/2/20 at 12pm	B, C-45, C-61, D-42
6/26/20	1:00pm	10.1	Toilet Compartments & Accessories	6/2/20 at 12pm	B, D-34
6/26/20	1:00pm	12	Window Shades	6/2/20 at 12pm	B, D-52
6/26/20	1:00pm	12.1	Courtroom Furniture	6/2/20 at 12pm	B, C-6, C-61
6/26/20	1:00pm	12.2	Fixed Seating Restoration	6/2/20 at 12pm	B, C-6, C-61
6/26/20	1:00pm	14	Electric Traction Elevators	6/2/20 at 12pm	B, C-11
6/26/20	1:00pm	21	Fire Suppression	6/2/20 at 12pm	B, C-16
6/26/20	1:00pm	22	Plumbing	6/2/20 at 12pm	B, C-36
6/26/20	1:00pm	23	HVAC, Flashing & Sheetmetal	6/2/20 at 12pm	B, C-20, C-43
6/26/20	1:00pm	26	Electrical, Communications & Security	6/2/20 at 12pm	B, C-10
6/26/20	1:00pm	32	Landscape, Irrigation & Site Furnishings	6/2/20 at 12pm	A, C-27
6/26/20	1:00pm	32.1	Fences & Gates	6/2/20 at 12pm	B, C-13
6/26/20	1:00pm	32.2	Earthwork, Site Improvements & UG	6/2/20 at 12pm	A, C-12, C-32
6/26/20	1:00pm	32.3	Earth Shoring - Soldier Piers & Lagging	6/2/20 at 12pm	A, C-12, C-32
6/26/20	1:00pm	33.1	Scaffolding	6/2/20 at 12pm	D-39
6/26/20	1:00pm	33.2	Survey	6/2/20 at 12pm	
6/26/20	1:00pm	33.4	Final Cleaning	6/2/20 at 12pm	D-63

Looking for Subcontractors, Vendors, and Suppliers?



Advertise your Sub-Bid Requests in the **Small Business Exchange.**

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534
or visit us at www.sbeinc.com

Business Toolkit

Online Learning & Training Resources for Construction Professionals

[Article was originally posted on www.constructconnect.com]

By Holly Welles,

For any sector that isn't considered essential right now, work is hard to come by. The construction industry has been a mixed bag across states and localities, with some projects continuing and others on pause. While work may be scarce, many supervisors and business owners are looking for ways to keep their teams active and engaged. They're also trying to find methods to keep their employees working when everyone is supposed to be staying home and maintaining six feet of distance in public.

With that in mind, this pandemic is proving to be the perfect time to engage employees and crew members in online learning as a tool to further their careers. Here is a list of some online learning and training resources currently available for construction professionals during this unprecedented time.

OSHA Online Safety Courses

Workplace safety is of the utmost importance when employees are on the job, but when everyone is working from home, it's easy for those rules to slip their minds. That means it's the perfect time to take advantage of the Occupational Safety and Health Administration's (OSHA) online safety courses. OSHA provides courses on everything from electrical safety and cranes and rigging to confined space entry. If OSHA has a

rule about it, they also have a course supporting those guidelines.

The courses range from \$20 to \$159 per person and take anywhere from one to eight hours to complete. Many are mobile-compatible, meaning even team members without computers can take advantage of these classes. If there are any areas where a particular worker is lacking in knowledge or experience, this can be a valuable investment. The effort counts both toward their future safety and the protection of the company and job.

Business and Financial Management

At its core, construction is just another type of business. Having a team that's skilled in both business and financial management can strengthen the entire company. Why not use this downtime to foster their education? The Construction Financial Management Association (CFMA) offers various courses designed specifically with the construction industry in mind.

Courses are available for both CFMA members and non-members. The organization offers some free classes, while others vary from \$140 to \$375, depending on membership status. CFMA is also planning to host its annual conference virtually due to COVID-19 restrictions. That event may provide another educational opportunity for construction companies looking to keep their employees engaged.

State, National, and International Building Codes

While some building codes may apply across the board, these things generally tend to be location-specific. Moving from one city to another could mean a totally new set of building codes to learn. Now is the perfect time for supervisors and business managers to help their teams become fluent in local and national building codes.

For those unsure of where to start, the International Code Council maintains a massive educational database that includes online courses for everything from building inspectors to code inspector certification tests. This program might not detail the exact building codes of the city or state where a company resides, but it is a great starting point. It can be an invaluable tool for any construction worker looking to expand their purview or advance their career.

Research Career-Starting Programs

While it might not seem like it right now, this pandemic will not last forever. Eventually, things will start to go back to normal, and the construction industry will grow and thrive again. Hosting or attending in-person programs isn't an option at the moment, but it will be once the pandemic begins winding down. Why not start preparing for them now?

Some company-sponsored degree programs, such as the Caterpillar Dealer Academy, require two years of classwork and hands-on learning and in return grant an entry point into a career

with the organization. Others, like the Turner BRIDGE program, structure training as an internship for students already enrolled in university. Either way, those interested in pursuing a two- or four-year degree can research ways to get their education sponsored by their future employers.

Online learning is no replacement for hands-on education in the skilled trades. However, it can lay the foundation for in-person lessons later in the year once it's safe to gather in groups again. Prepare for the future by researching education options now and discovering what is required to apply.

Prepare for the Future

It's the perfect opportunity for supervisors and business owners to offer continuing education options to their team members that they might not have the time for during busy summer months. It's also a good time for those interested in the construction industry to research their options and learn more about pursuing a rewarding career.

Online education is the perfect tool to help construction companies prepare for the future — whatever that future might bring.

SOURCE:

<https://www.constructconnect.com/blog/online-learning-training-resources-for-construction-professionals>

Tips to Help Get your Construction Company Back up and Running

[Article was originally posted on www.acuity.com]

By John Lack,

Even though construction is considered essential work in most states, many construction companies are still affected as projects are postponed, canceled, or halted due to the COVID-19 pandemic. It is uncertain how long stay-in-place orders will last or what the construction industry will look like when things return to normal.

If you have been closed for a while and are working toward getting your company back up and running, you should start thinking about a marketing message to announce your return. This message is going to look different for each company, but here are some things to consider:

- A safe environment. Many people will still be reluctant to go out or have a contractor work on their home or project. Having safety measures in place can ease the fears of potential clients who need your service. The health and safety of your employees and clients should be your highest priority.
- A strong workforce. Clients do not want projects to go on forever. Promoting a

strong workforce that is skilled and efficient can help the client feel confident the work will be completed correctly and on schedule.

- No supply disruption. Supply chain interruptions can be a problem in any crisis. If your competition is struggling in this area, promoting an in-house supply of equipment or materials can help assure customers their project will not be delayed.

Here are a few things you can do now that will help you get back on your feet later:

- Stay in touch with your clients. Keeping communication open with your clients will help reinforce that they are a priority to you. You may want to reach out to discuss previously submitted quotes, services you can provide, or any other topics of interest.
- Keep in contact with your employees. If you had to lay off some of your employees, try to stay in touch. Make sure they know they are valued, you are concerned for their welfare, and the company is trying to bring them back to work as soon as possible.

- Keep in touch with your banker. Many contractors have a line of revolving credit with their bank. Many of these lines of credit can be called in with short notice. Communicating with your banker and providing updates on projects can help your personal banker feel more comfortable with your account.

If a project you are working on is temporarily or permanently suspended, there are some things you may want to consider before completely demobilizing:

- Do a thorough walk-through with all project participants and carefully document your work performed and the percentage of work completed with each scheduled activity. This detailed report should be issued to pertinent project participants for their review, comments, and acceptance.
- Accurately capture the actual as-built conditions at the time work stops. You should not rely on the schedule, which can be inefficient in showing the most recent work performed.
- Visually document job progress using photos and videos. This documentation

can help with future completion plans, resolving disputes or discrepancies that may arise, and proving job status if damage were to occur during shut down.

At Acuity, we understand the construction industry and are here to help our contractor insureds. Knowing your workload and staffing may fluctuate throughout the year, we offer AcuitySmartPay, a pay-as-you-go program that allows our customers to pay less premium when business is slow and more when it is up.

We also provide exclusive online educational materials to our customers, including videos, loss prevention articles, toolbox talks, and more. This may be a great time for additional safety training for your employees.

As Acuity's Construction Consultant, my services are free to Acuity policyholders. With nearly 40 years of construction industry experience, I enjoy connecting with contractors and helping them succeed.

This article was written by Acuity Insurance's Construction Specialist, John Lack. For more construction business tips visit: acuity.com/contractor-focus.

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

**Sourcing Event ID No. 000002275
PW VL PAVE RENOV NO.44 & SWR
Contract ID No. 1000012555
VARIOUS LOCATIONS PAVEMENT
RENOVATION NO. 44 AND
SEWER REPLACEMENT**

Bids will be received online via file upload until **2:30:00 p.m. on June 17th, 2020**, after which they will be publicly opened and read online. (<https://sanfrancisco-publicworks.sharefile.com/i/i17c9985c65340d29>) Refer to Project Manual for further details regarding submission of Bids and Bid opening. Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpdw.org/bid-docs. Please visit the Contracts, Bids and Payments webpage at www.sfpdw.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various locations throughout San Francisco, California and consists of pavement renovation, curb ramp installation, sewer replacement, traffic routing, and all associated work. The time allowed for completion is 270 consecutive calendar days. The Engineer's estimate is approximately \$5,200,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280 or Ramon.Kong@sfpdw.org.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works

project unless registered with the DIR as required by Labor Code section 1725.5 [with limited

exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 2. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at:

<http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Antonio Tom at 415-558-4059 or Antonio.Tom@sfgov.org for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid meeting will be held by conference call on Monday, June 1st, 2020 starting at 10:00 am Refer to Section 00 21 13 Appendix B for a guide to joining a Microsoft Teams meeting.

Please use link below to sign in:

https://forms.office.com/Pages/ResponsePage.aspx?id=z8LVIj7OPUSaf9_MAJH3P0IVufHhH-RFjSgw_B7eUzxUMIIGUEw2NU5PNldMWVY-2SE1OWDczUjJaUi4u

Join Microsoft Teams Meeting

+1 415-906-4659 United States, San Francisco (Toll)

https://teams.microsoft.com/dl/launcher/launcher.html?url=%2f_%23%2f%2fmeetsupjoin%2f19%3ameeting_ODhjNGMxNzQtMmRiNi00ODVLTk3NTktMTg4OTJhNTZjZmM4%40thread.v2%2f0%3fcontext%3d%257b%2522Tid%2522%253a%25222d5c2cf-ce3e-443d-9a7fdcc0231f73f%2522%252c%2522oid%2522%253a%2522f1b91542-68e1-4574-8d28-30fc1ede533c%2522%257d%26CT%3d1589492096502%26OR%3dOutlookBody%26CID%3d6FAF24E4-F453-4C49-8819-21FAEC0FB28C%26anon%3dtrue&type=meetup-join&deeplinkId=4a27e149-1e3f-4b1b-ab91-a95ba c1629f0&directDl=true&msLaunch=true&enableMobilePage=true&suppressPrompt=true&promptSuccess=true

For information on the City's Surety Bond and Finance Program, call 415 986-3999 or bond@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Refer to the Project Manual for further instructions regarding submission requirements for bid security.

Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include

performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of

Threshold is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this

Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

5/21/20

CNS-3366450#

SMALL BUSINESS EXCHANGE

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the:

**Fremont High School –Furniture
4610 Foothill Blvd, Oakland, CA. 94601
Project No. 13158**

Project consists of:

To provide furniture for the new Building B and Fitness room, to include delivery and installation for classrooms administrative spaces storage rooms, weight room and flex spaces.

Engineer's Estimate: \$700,000.00

Project Manager for this project is **Pam Henderson**, who can be reached at **1-925-335-6403**.

The Contract Time shall be One Hundred Twenty (120) calendar days, and liquidated damages for delay shall accrue. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk
Facilities Planning & Management
955 High Street, Oakland, CA 94601**

on **Wednesday, June 3, 2020 until 11:00 a.m.** on the clock designated by the Owner or its representa-

tive as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted.

Mandatory pre-bid site visit will be held on **Thursday, May 28, 2020, at 10:00 a.m.** located at: **Front Entrance of Fremont Site**. Bidders not attending the **site visit** will be disqualified.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have **5yrs K-12 Furniture Experience** and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollar (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the
OUTREACH ORDER FORM:

www.sbeinc.com/services/diversity_outreach.cfm

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390577-00

Fictitious Business Name(s):
Aquilamar Systems
Address
518 Ashbury Street, San Francisco, CA 94117
Full Name of Registrant #1
Ryan Anderson
Address of Registrant #1
518 Ashbury Street, San Francisco, CA 94117

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04/27/2020**

Signed: **Ryan Anderson**

This statement was filed with the County Clerk of San Francisco County on **05-01-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
05-01-2020

05/07/20 + 05/14/20 + 05/21/20 + 05/28/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390651-00

Fictitious Business Name(s):
Cia Court
Address
649 Mission Street, 5th Floor, San Francisco, CA 94105
Full Name of Registrant #1
Vox Goddess LLC (CA)
Address of Registrant #1
649 Mission Street, 5th Floor, San Francisco, CA 94105

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-03-2020**

Signed: **Cia Court**

This statement was filed with the County Clerk of San Francisco County on **05-12-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
05-12-2020

05/14/20 + 05/21/20 + 05/28/20 + 06/04/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390599-00

Fictitious Business Name(s):
Gast Architects
Address
355 11th Street, Suite 300, San Francisco, CA 94103
Full Name of Registrant #1
David S. Gast & Associates (CA)
Address of Registrant #1
355 11th Street, Suite 300, San Francisco, CA 94103

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-27-2008**

Signed: **David S. Gast, President**

This statement was filed with the County Clerk of San Francisco County on **05-06-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
05-06-2020

05/14/20 + 05/21/20 + 05/28/20 + 06/04/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390635-00

Fictitious Business Name(s):
Listening
Address
538 Hayes Street, San Francisco, CA 94102
Full Name of Registrant #1
Daniel Keady
Address of Registrant #1
770 Kingston Avenue #209, Oakland, CA 94611

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Daniel Keady**

This statement was filed with the County Clerk of San Francisco County on **05-11-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
05-11-2020

05/14/20 + 05/21/20 + 05/28/20 + 06/04/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390470-00

Fictitious Business Name(s):
MKR Advisory
Address
631 29th Street, San Francisco, CA 94131
Full Name of Registrant #1
Margaret Rhee
Address of Registrant #1
631 29th Street, San Francisco, CA 94131

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **April 10, 2020**

Signed: **Margaret Rhee**

This statement was filed with the County Clerk of San Francisco County on **04-17-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-17-2020

04/30/20 + 05/07/20 + 05/14/20 + 05/21/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390538-00

Fictitious Business Name(s):
PPE- SF Bay Area
Address
174 - 20th Avenue, Apt #305, San Francisco, CA 94121
Full Name of Registrant #1
Thomas Koren
Address of Registrant #1
174 - 20th Avenue, Apt #305, San Francisco, CA 94121

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Thomas Koren**

This statement was filed with the County Clerk of San Francisco County on **04-27-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-27-2020

05/07/20 + 05/14/20 + 05/21/20 + 05/28/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390522-00

Fictitious Business Name(s):
#1. TC Rentals
#2. Crossroads Traffic Management
#3. TriCal Traffic Management
#4. TriCal Rentals
#5. Traffic Control Rentals
Address
702 California Avenue, San Francisco, CA 94130-1706
Full Name of Registrant #1
Tri-California Events, Inc. S Corporation in California
Address of Registrant #1
1284 Adobe Lane, Pacific Grove, CA 93950

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Terry Davis, CEO/President**

This statement was filed with the County Clerk of San Francisco County on **04-22-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-22-2020

04/30/20 + 05/07/20 + 05/14/20 + 05/21/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390565-00

Fictitious Business Name(s):
Unsalted Butter
Address
1708 Filbert Street #4, San Francisco, CA 94123
Full Name of Registrant #1
Laura Mandracchia
Address of Registrant #1
1708 Filbert Street #4, San Francisco, CA 94123

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04/27/2020**

Signed: **Laura Mandracchia**

This statement was filed with the County Clerk of San Francisco County on **04-29-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-29-2020

05/07/20 + 05/14/20 + 05/21/20 + 05/28/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390591-00

Fictitious Business Name(s):
WellnessForBrain
Address
1160 Mission Street, #608, San Francisco, CA 94103
Full Name of Registrant #1
Wendy Liu
Address of Registrant #1
1160 Mission Street, #608, San Francisco, CA 94103

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05/01/2020**

Signed: **Wendy Liu**

This statement was filed with the County Clerk of San Francisco County on **05-04-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
05-04-2020

05/14/20 + 05/21/20 + 05/28/20 + 06/04/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390463-00

Fictitious Business Name(s):
ASAKICHI
Address
1737 Post Street #365, San Francisco, CA 94115
Full Name of Registrant #1
Asakichi Sakakihara
Address of Registrant #1
1 Daniel Burnham Ct. #108, San Francisco, CA 94109

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-11-2012**

Signed: **Asakichi Sakakihara**

This statement was filed with the County Clerk of San Francisco County on **04-15-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-15-2020

04/23/20 + 04/30/20 + 05/07/20 + 05/14/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390345-00

Fictitious Business Name(s):
Nickies Bar
Address
466 Haight Street, San Francisco, CA 94117
Full Name of Registrant #1
Kinross, LLC (CA - state of organization)
Address of Registrant #1
466 Haight Street, San Francisco, CA 94117

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/31/2020**

Signed: **Thomas M. Mills, Jr., President**

This statement was filed with the County Clerk of San Francisco County on **03/24/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**
Deputy County Clerk
03/24/2020

04/09/20 + 04/16/20 + 04/23/20 + 04/30/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390248-00

Fictitious Business Name(s):
O+A Inc, dba Pod Office
Address
636 Chenery Street, San Francisco, CA 94131
Full Name of Registrant #1
O+A, Inc. (CA)
Address of Registrant #1
636 Chenery Street, San Francisco, CA 94131

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-01-2005**

Signed: **Soo Emens, CEO**

This statement was filed with the County Clerk of San Francisco County on **03-10-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**
Deputy County Clerk
03/10/2020

04/02/20 + 04/09/20 + 04/16/20 + 04/23/20



Veterans Workforce Development

Veterans: Is Your Next Mission Small Business Ownership?

[Article was originally posted on www.sba.gov]

By *Larry Stubblefield*,

May is Military Appreciation Month and the U.S. Small Business Administration (SBA) salutes our nation's service members and veterans for all that they do for America. Transitioning out of the military after years of service can be both an exciting and stressful experience. Service members preparing for re-entry into civilian life may wonder what's next, and where they can earn a living using skills they learned in the military.

While every post-military career path is different for each person, many veterans choose entrepreneurship as their next mission. Veterans have many traits and skills that are essential for running a successful business. For transitioning service members and veterans who are interested in entrepreneurship (or already own businesses), the SBA offers a variety of tailored funding programs, trainings, and federal contracting opportunities.

Entrepreneurial Training for Veterans

SBA entrepreneurial training opportunities for veterans include:

- **Boots to Business (B2B):** B2B is offered by the SBA as a training track of the U.S. Department of Defense's Transition Assis-

tance Program (TAP). Offered at military installations worldwide for service members and their spouses, this course teaches the fundamentals of business ownership.

- **Boots to Business Reboot (B2B Reboot):** B2B Reboot brings the Boots to Business course off installations and into communities. It extends access to veterans, military spouses, and National Guard/Reserve members.
- **Women Veteran Entrepreneurship Training Program (WVETP):** Through the WVETP, a network of SBA partners delivers small business development training to women service members, women veterans, and military spouses. SBA supports the Veteran Women Igniting the Spirit of Entrepreneurship (V-WISE) and Lift Fund – San Antonio training programs, available exclusively for women veterans through grantees.
- **Service-Disabled Veteran Entrepreneurship Training Program (SDVETP):** The SDVETP provides entrepreneurship training programs to aspiring or current service-disabled veteran small business owners. SBA funds entrepreneurship training programs for service-disabled veterans through grantees:

- ◇ Entrepreneurship Bootcamp for Veterans with Disabilities
- ◇ Veterans Entrepreneurship Program (VEP)
- ◇ Entrepreneurship Bootcamp for Veterans
- ◇ Dog Tag Inc.

- **Veteran Federal Procurement Entrepreneurship Training Program (VFPETP):** The VFPETP delivers entrepreneurship training to veteran-owned and service-disabled veteran-owned businesses that are interested in pursuing or are already engaged in selling goods and service to the federal government. The National Center for Veteran Institute for Procurement (VIP) is funded through a cooperative agreement with the SBA.

Federal Contracting for Veterans

There are several SBA programs that can help small business owners win contracts from the federal government. For veterans specifically, SBA offers the following contracting assistance program:

- **Service-Disabled Veteran-Owned Small Business Set-Aside:** The federal government tries to award at least 3% of annual

federal contracting dollars to service-disabled veteran-owned small businesses. Learn more about the program's eligibility requirements.

Veterans interested in starting their own businesses – or veterans with an existing business who are looking for an extra boost – should also connect with their local Veterans Business Outreach Center (VBOC). VBOCs provide business mentoring to veterans, offering support on everything from business plans to finances and marketing.

The SBA is proud to help veterans to successfully start, grow, and expand their businesses. As a veteran, you already have the leadership, resiliency, resourcefulness, and other qualities needed to build a thriving business. The SBA can provide further support by enhancing your knowledge of business best practices and offering contracting assistance. We're with you every step of the way on your entrepreneurship journey.

SOURCE:

<https://www.sba.gov/blog/veterans-your-next-mission-small-business-ownership>

9 Awesome Tools For Leading Successful Construction Companies

Continued from page 3

SBA Community Advantage Loans are structured as term loans. This means that they have a specified repayment schedule and either a fixed or variable interest rate.

Community Advantage (CA) Lenders are required to make at least 60% of their loans in underserved markets. "Underserved markets" include low-to-moderate income communities, businesses where more than 50% of the full-time workforce is low-income, veteran-owned businesses, and "rural areas".

Microloans

Through the SBA Microloan program, small businesses and nonprofit child care centers can borrow anywhere from \$500 to \$50,000.

The average SBA microloan is \$13,000. Microloans must be repaid within six years, and interest rates average between 8% and 13%.

While anyone can apply, the Microloan program is designed to assist new and early-stage businesses, particularly those that are owned by women, low-income, veteran, and minority small business owners.

Union Bank's Business Diversity Lending Program

Designed to provide loans to minority business owners of up to \$2.5 million, Union Bank's Business Diversity Lending program requires minority or women entrepreneurs to "own and actively manage at least 51 percent of the busi-

ness" seeking funding. The company also needs to have been open for at least two years and must have annual sales below \$20 million.

Accion

The nonprofit, community organization Accion offers term loans for minorities ranging from \$300 to \$1,000,000 for both established and new businesses. While Accion doesn't exclusively fund minority-owned ventures, over 60% of their borrowers come from minority communities. Fixed rates range from 7% to 34% APR depending on your credit score, as well as other criteria.

The National Minority Supplier Development Council Business Consortium Fund

Certified by the U.S. Department of the Treasury as a Community Development Financial Institution, the Business Consortium Fund (BCF) works to make financing more accessible for minority business owners through a variety of programs.

Through their Direct Lending Program, minority business owners can borrow anywhere from \$75,000 to \$500,000 from the BCF. This can be borrowed in the form of either a term loan or line of credit.

To be eligible, you must certify your business as a minority business enterprise through the National Minority Supplier Development Council (NMSDC).

Indian Loan Guarantee Program

Through the Indian Loan Guarantee program, federally recognized American Indian tribes and Alaska Native groups have access to affordable financing guaranteed up to 90%.

Individuals can borrow up to \$500,000, while higher amounts are available to tribes and business entities. Loan proceeds can be used for a wide variety of purposes from working capital to purchasing equipment.

To be eligible for this program, the borrower must have 20% tangible equity in the project. Additionally, the project must also benefit the economy of the reservation or tribal service area.

Business Consortium Fund Loan

Certified by the U.S. Department of the Treasury, the Business Consortium Fund (BCF) Loan exclusively caters to minority entrepreneurs who haven't had luck securing financing through traditional channels.

Business loans for minorities of up to \$500,000 are available. Interest rates are capped at 3 percent above the prime rate and repayment terms extend up to seven years.

To be eligible, you must certify your business as a minority-owned through the National Minority Supplier Development Council (NMSDC). You also must have contracts or purchase orders with the NMSDC.

State and local loans for minorities

Many of the financing options geared towards minority business owners operate on the state and local level, which often results in specific lending options for certain industries and use-cases.

It is a good idea to research your state's unique loan programs, grants, and resources for minority-owned businesses. You may even want to consider working directly with a state-specific organization. They can help you navigate the terrain and identify the best options for you.

Community Development Financial Institution (CDFI) Loans

Community Development Financial Institutions are mission-driven financial institutions. They were created in order to provide affordable credit, capital and other services to minority and economically distressed communities. There are over 950 CDFIs nationwide that are certified by the CDFI Fund, a part of the U.S. Department of the Treasury.

The CDFI Fund itself provides technical and financial assistance to Community Development Financial Institutions serving minority communities through two programs: The Black Enterprise Award Program and Native Initiatives.

You can use the CDFI Fund's Award Database to search for organizations in your state that have received awards.

Visit link for the full article:

<https://www.fundingcircle.com/us/resources/minority-business-loans/>

Paving Transformation in Road & Highway Construction

■ Continued from page 1

but around the jobsite. If anything looks unsafe, whether for my folks, the contractor, or the traveling public, I stop on the side of the road and I get the contractors' attention."

Accessibility and Efficiency

The DOT estimates that nearly two-thirds of all U.S. highways are in less than good condition, and that about a quarter of all bridges currently need significant repair. Hence, there needs to be a substantial investment in roads and highways to ensure accessibility and efficiency (not to mention safety).

The good news is that today's connected construction software can help enable more consistent infrastructure builds. Interactive, or "living," as-builts can be created quickly, saved in the cloud, and shared among other professionals. In building construction, this data is used to share plans, markups, photos, and more data to streamline repairs and renovations when it's in the hands of facility and maintenance teams.

Innovation

In the coming years, infrastructure construction teams will have increasing pressure to deliver roads and highways projects, with fewer resources. Adopting innovative solutions and cutting-edge technology is key to meeting current and future infrastructure demands and solving complex problems.

Take, for instance, the fact that many roads are deteriorating faster today because of increased freight tonnage. It's a bit of a catch 22: Do you put more freight into trucks to make fewer trips, potentially straining roads? Or do you transport less on more trips, further straining your wallet? The former will almost always be chosen. However, considering how freight tonnage is expected to increase by about 40% by 2045, the premature wear and tear on roads and other infrastructure has the potential to be severe. One solution is to make roads stronger and more durable.

Another solution is to administer sensors and tap into the Internet of Things (IoT). Sensors work to analyze data to assess patterns and other signs. From assessing these variables, solutions can be delivered in real-time to delegate and prioritize maintenance. Such technology can enable workers to be more proactive than reactive in evaluating potential issues, leading to cost savings and less interruption.

Accountability

Capital projects are notoriously complex and challenging to deliver. It's estimated the average project is some 20 months behind schedule. Furthermore, the vast majority of capital projects—80% to be exact—are over budget.

Many road and highway teams still rely on paper plans and disconnected technology like Excel. As a result, getting updates to the field and communicating changes can often create costly delays. If field teams don't have what they need to work, they will often sit idle and waste time and money. With paper plans, printing and shipping changes can also take days or weeks. With horizontal job sites spanning several miles, teams may have to drive for hours just to deliver updated plans.

Embracing full-scale digitization – utilizing connected cloud platforms – across the construction lifecycle can help eliminate tedious paperwork, improve communication, and coordination and permit real-time sharing of documents and other vital project information. Going digital decreases rework, enhances efficiency, and ultimately helps improve productivity and profitability as well.

An Intersection: An Innovative DOT in Action Improving America's Infrastructure

DOT has made some incredible strides that have already brought technology and innovation to roads and highways projects. Here are some of the most impactful projects in recent history:

- In 7-year ROI study, FHWA found that inspectors collected 2.75X more data with e-construction and construction partnering.
- WisDOT calculated that it would have saved \$9.5 million on a project if 3D modeling had been used during the planning stages.
- Maine DOT used prefabricated concrete deck panels and high-performance concrete connections for a bridge project—completing the project 78 days faster than with traditional methods.
- **How to Get Started Improving Road & Highway Construction**

Building trust is a sure-fire way to increase the adoption of new technology. "You can't just throw new technology over the fence and expect it to be adopted," says Jen Jewett, Business Analyst and Innovations Project Manager at Montana DOT (MDT), in a session at the recent AGC Convention in Las Vegas.

Jewett is facilitating change throughout the industry and her department to drive improved communication and collaboration on projects that involve cross-functional disciplines from design, civil engineering, and construction. For MDT, the implementation of BIM technology to ensure proper data sharing was rolled out in a phased approach:

- Phase One: Aligning on vision — What are your goals? Consider standards and methodologies that support your digital strategy.
- Phase Two: Piloting — Evaluate different software/platforms that support your vision and strategy. Get buy-in internally from teams before adopting technology.
- Phase Three: Standardizing processes — Create a single source of truth for model data across stakeholders – from designers to the field workers – to collaborate and communicate throughout the project lifecycle.
- Phase Four: Training — To ensure a successful roll-out of BIM technology, provide training for project managers, field workers, and consulting/contracting partners.

"Ask questions. Look at ways to do things differently," says Jewett. "That's what drives innovation and how you find faster, better ways to approach the work that's always been done."

The change in workflow has helped augment the skills of the MDT team, leading to projects being delivered on time and on budget.

Delivering the Roads & Highways Our World Deserves

Road and highway construction is showing no signs of slowing down in the future. Today more than ever, infrastructure builders need to embrace the right tools and strategies to build more productively and collaboratively to meet project demands. Whether in takeoff, cutting rough grade, or potholing, learn how Autodesk Construction Cloud™ connects teams, workflows, and data. Leveraging the technology across the lifecycle of road and highway projects, contractors, consultants, and subs can win more work, ensure quality, reduce risk, deliver projects on budget and on time, and improve safety performance.

SOURCE:

<https://constructionblog.autodesk.com/road-and-highway-construction/>

SBA Issues New Regulations for Women-Owned Small Business Federal Contracting Program

The U.S. Small Business Administration published Women-Owned Small Business Federal Contracting program regulations that will provide a free, online certification and eligibility application process for women-owned small businesses and economically-disadvantaged women-owned small businesses. The timeline for implementation of changes to SBA's WOSB program has been delayed to accommodate those affected by the current pandemic.

Starting July 15, 2020, SBA will begin to implement changes consistent with the Small Business Act as amended in the National Defense Authorization Act for Fiscal Year 2015. In addition to the certification requirement for firms seeking WOSB and EDWOSB set-aside contracts, the regulations detail certification options for applicants and require authorized third-party certifiers to notify applicants of their fees and the option to use SBA's free online certification process.

Below are some important timelines for firms to keep in mind:

- The current self-certification process will remain available for firms until October 15, 2020, in certify.sba.gov;
- Between now and July 15, 2020, WOSBs must download their documentation, currently housed in the WOSB Program Repository, from certify.sba.gov;
- On July 15, 2020, firms can begin submitting applications for initial processing; and
- On October 15, 2020, SBA will begin issuing decisions on certification.

The regulations detail important changes to the certification process, including the following:

- Allows participation from firms certified by the U.S. Department of Veterans Affairs Center of Verification and Evaluations, provided they meet all eligibility requirements;
- Confirms the continued participation of approved third-party certifiers;
- Eliminates the self-certification option from certify.sba.gov, effective October 15, 2020; and
- Adopts a \$750,000 net worth standard when assessing economic disadvantage for individuals in the 8(a) Business Development Program (8(a) Program). Additionally, funds invested in official retirement accounts are excluded from the analysis of an economically-disadvantaged individual's personal net worth in both the WOSB and 8(a) Programs. This makes the economic disadvantage threshold and analysis consistent for EDWOSBs and 8(a) Program participants.

SOURCE: www.sba.gov

Saving California from the COVID-19 Recession

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Presenters and legislators also engaged in extended conversation on homelessness, incarceration, food access, debt collection, and the acquisition of personal protective equipment. As Sen. Nancy Skinner of Berkeley noted, while it is commendable that some incarcerated people and some people held in detention centers have been released, inadequate supports for re-entry can put released individuals at risk of homelessness and exposure for the communities to which they return. Based

on testimony from those impacted and policy advocates, The Greenlining Institute is extremely concerned that eligibility for homeless services and other supports for formerly incarcerated people has not been made clear to counties, and that access to aid like Small Business Administration loans has been completely denied.

The COVID-19 recession cannot be fixed by the reserves California has built over the last few years, and our solutions so far have not been sufficient. Californians need more

support with housing, food access, jobs, and much more. Aid in the form of a one-time payment (like the recent federal program) or that leaves out certain communities, whether they are undocumented or formerly incarcerated, is not acceptable.

States have significantly less ability to incur and recover from debt than the federal government. If we as a nation hope to preserve lives, the federal government must support ALL people in this country. While the eco-

nomie cost to all of us will be significant, we must prioritize saving lives over saving money.

Christian Beauvoir is Greenlining's Health Equity Fellow. Follow him on Twitter. To receive updates on our ongoing response to the Coronavirus pandemic, sign up for The Greenlining Institute's newsletter.

SOURCE: <https://greenlining.org/blog-category/2020/saving-california-from-the-covid-19-recession/>